

Vermont Health Connect

General Presentation
September 11, 2013

TODAY'S PRESENTATION

- Overview
- About the Plans
- Eligibility and Financial Help for Individuals
- Small Businesses and their Employees
- Additional Support
- Partnerships

OUR MISSION



Our mission is to provide all Vermonters with the knowledge and tools needed to easily compare and choose a quality, affordable, and comprehensive health plan.

VERMONT HEALTH REFORM GOALS



TIMELINE



TODAY – SEPTEMBER 2013

Design of Vermont Health Connect is underway. Updates and information will be available on VermontHealthConnect.gov.

OCTOBER 1, 2013 – MARCH 31, 2014

The first “open enrollment” period when Vermonters can compare plans and select the one that fits their needs and budget.

JANUARY 1, 2014

Health coverage begins for plans purchased through Vermont Health Connect. Starting on this date, Vermont Health Connect will be the only place where individuals and small businesses can get health insurance.

AFFORDABLE CARE ACT CHANGES TO THE INSURANCE MARKET



- Plans must offer 10 categories of essential health benefits
- Individual mandate
- Medicaid expansion
- Guaranteed issue for pre-existing conditions
- Navigator Program
- Tax credits & out of pocket expenditure limits
- Coverage on parents' plan until age 26
- Co-pay free preventive care
- Consumer rebates

VT CHANGES TO THE INSURANCE MARKET



- Insurance plans offered to individuals and small businesses in 2014 will only be available within Vermont Health Connect
- Define small group at 50 full-time employees or fewer (2014-2015)
- Individual and small group markets merged
- Specified role for brokers

THROUGH VHC, VERMONTERS WILL:

1

Compare health insurance options

2

Enroll in a health plan

3

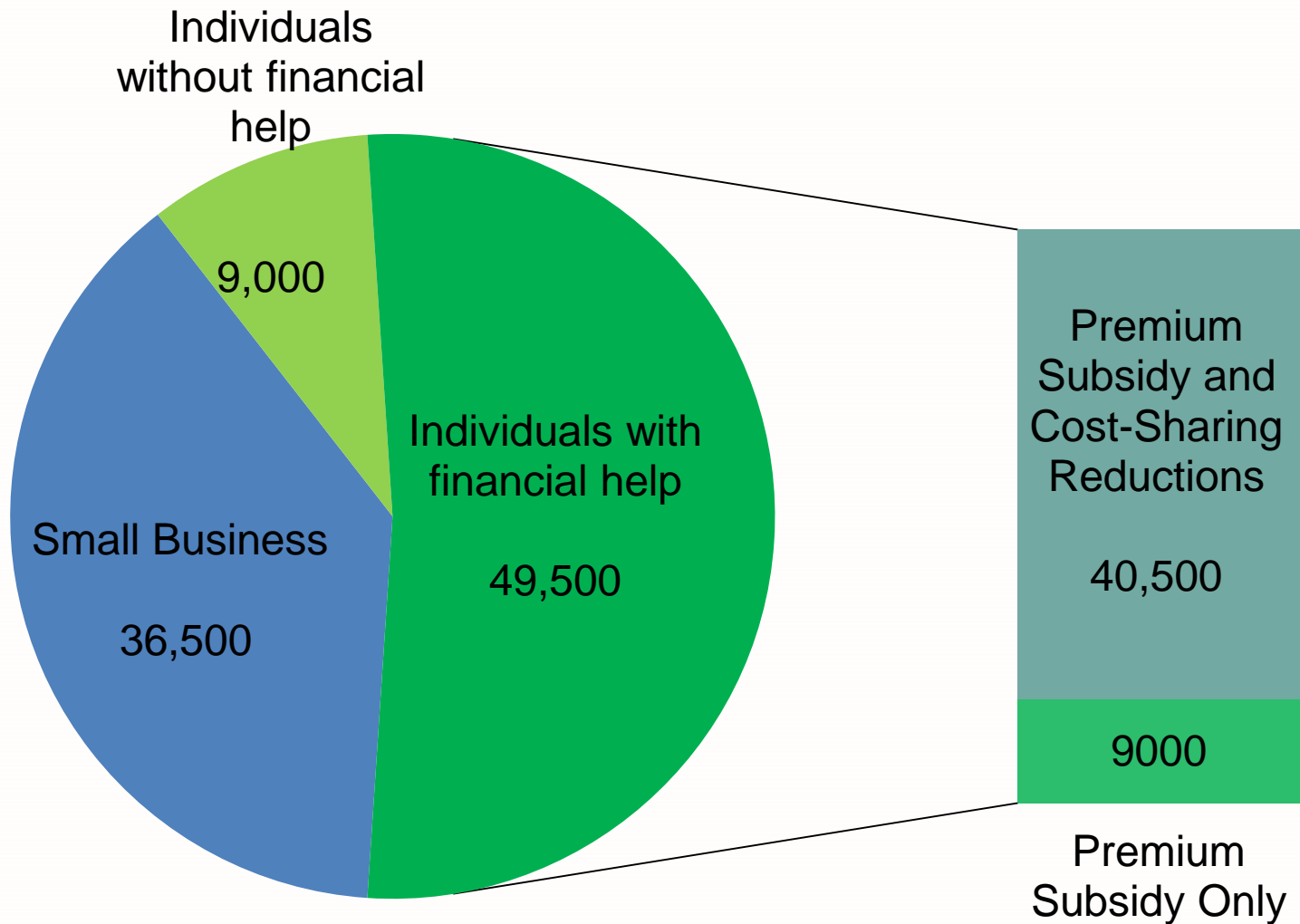
Secure financial help to pay for care

WHERE WILL ENROLLEES COME FROM?



VHAP and Catamount will end on 12/31/13. Based on their income, Vermonters in these programs will transition to either Medicaid or a private plan where they will be eligible for financial help.

2014 EXPECTED ENROLLMENT





Find the plan that's right for you.

About the Plans

STANDARDIZED COVERAGE

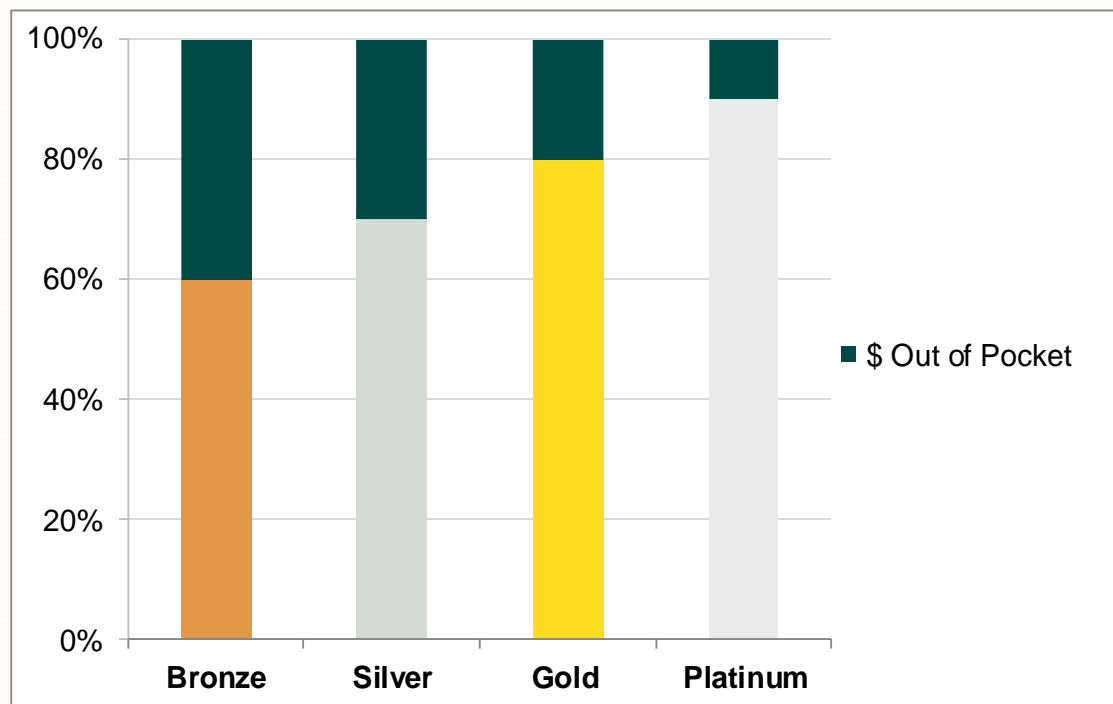
All of the plans offered through Vermont Health Connect will cover doctor visits, hospital stays, preventive care, and prescription coverage – so there's no guesswork about what's covered.

- All plans will cover:
 - Ambulatory patient services
 - Emergency services
 - Prescription drugs
 - Rehabilitative and habilitative services and chronic disease management
 - Hospitalization
 - Maternity and newborn care
 - Mental health and substance use disorder services, including services behavioral health treatment
 - Laboratory services
 - Preventive and wellness
 - Pediatric services, including oral and vision care

ABOUT THE PLANS

Qualified Health Plans (QHPs) will be available based on the following “metal levels”:

- Bronze
- Silver
- Gold
- Platinum



ABOUT THE PLANS

- Plan details can be viewed on VermontHealthConnect.gov
 - Twelve standard plans (six from BCBSVT and six from MVP)
 - Six non-standard plans
 - Stand-alone dental plans
 - Catastrophic plans (available to individuals who are either under 30 years old or have limited incomes)
- How do the carriers' plans differ?
 - Non-standard plans
 - Networks
 - Allowed amounts
 - Preventive lists
 - Preferred prescription lists - See [MVP](#) and [BCBS](#) websites



Find the plan that's right for you.

Eligibility and Financial Help for Individuals

FINDING COVERAGE AS AN INDIVIDUAL OR FAMILY



Eligibility rules for individual coverage

- Legally present in US
- Vermont resident
- Not incarcerated

Eligibility for individual tax credits and state assistance

- Not eligible for other affordable coverage (from employer, Medicare, etc.)
- Household income (MAGI) up to 400% Federal Poverty Level (FPL)
 - About \$46,000/year for an individual
 - About \$94,000/year for a family of four

Medicaid eligibility also linked to household income (MAGI)

- About \$15,280/year for an individual
- About \$31,320/year for a family of four

“UNAFFORDABILITY”

Employer-sponsored health coverage is considered “unaffordable” if the employee's premium (self-only) is more than 9.5% of the employee's household income.

If the employer plan is “unaffordable” using this definition, the employee can purchase a plan through Vermont Health Connect with financial help.

FEDERAL POVERTY LEVEL (FPL)

Household income relative to FPL determines eligibility for Medicaid, Dr. Dynasaur, advance premium tax credits, and cost-sharing reductions

Household Size	133%	150%	200%	250%	300%	400%
1	\$15,282	\$17,235	\$22,980	\$28,725	\$34,470	\$45,960
2	\$20,628	\$23,265	\$31,020	\$38,775	\$46,530	\$62,040
3	\$25,975	\$29,295	\$39,060	\$48,825	\$58,590	\$78,120
4	\$31,322	\$35,325	\$47,100	\$58,875	\$70,650	\$94,200
5	\$36,668	\$41,355	\$55,140	\$68,925	\$82,710	\$110,280
6	\$42,015	\$47,385	\$63,180	\$78,975	\$94,770	\$126,360
7	\$47,361	\$53,415	\$71,220	\$89,025	\$106,830	\$142,440
8	\$52,708	\$59,445	\$79,260	\$99,075	\$118,890	\$158,520
For each additional person, add	\$5,347	\$6,030	\$8,040	\$10,050	\$12,060	\$16,080

FINANCIAL HELP

- Many Vermonters looking for coverage will be eligible for financial help to pay for their premiums. Even a family of four earning \$94,000 will be eligible for financial help.
- Vermont Health Connect's subsidy calculator can help Vermonters determine if they will qualify for financial help in the form of a tax credit starting in 2014.

VERMONT HEALTH CONNECT Subsidy Calculator	
CALCULATOR	INFO
Enter info about your household.	
Number of people in household	1
Number of adults applying for coverage on Vermont Health Connect	1
Number of children up to age 26 applying for coverage on Vermont Health Connect	0
Household income	\$
<div>Clear Calculate</div>	

Who is eligible for financial help on Vermont Health Connect?

- Individuals without access to affordable and adequate health insurance coverage through other sources. This includes Medicare, employer-sponsored coverage, and individuals enrolled in Veterans' benefits.

OUT-OF-POCKET LIMITS

- Today, many insurance plans do not have out-of-pocket limits or the limits are high.
- Beginning in 2014, under federal law, there are also limits on how much out-of-pocket expenses an individual or family would be responsible for in plans purchased through Vermont Health Connect.
 - For most Vermonters, total cost-sharing per year (deductibles, co-pays, and co-insurance) is capped at \$6,350 for an individual and \$12,700 for families.
 - For some Vermonters, out-of-pocket expenses may be subsidized further.

EXAMPLES OF REDUCTIONS IN OUT-OF-POCKET COSTS*

Silver Plans With State and Federal Cost-Sharing Reductions				
FPL	1-person Income Less Than	4-person Income Less Than	Deductible Maximum	Out of Pocket Maximum
0-133%	\$15,282	\$31,322	N/A (Medicaid-eligible)	
133-150%	\$17,235	\$35,325	\$100 / \$200	\$500 / \$1,000
150-200%	\$22,980	\$47,100	\$750 / \$1,500	\$1,250 / \$2,500
200-250%	\$28,725	\$58,875	\$1,500 / \$3,000	\$3,000 / \$6,000
250-300%	\$34,470	\$70,650	\$1,900 / \$3,800	\$4,000 / \$8,000

*Primary care visits and other preventive medical services are covered (no cost-sharing required)

CHANGES

Current	Change
Medicaid	Expanded
Dr. Dynasaur (CHIP)	No change
Catamount Health	Phased out -12/31
Vermont Health Access Plan (VHAP)	Phased out -12/31
Prescription Assistance (VPharm)	No change
Medicare	No change

CHANGES

- Current VHAP and Catamount Health beneficiaries will move either into Medicaid or purchase a Qualified Health Plan with financial help

	2012 Population	2014 Migration	
		Medicaid	QHP
VHAP	38,602	28,587	10,015
Catamount*	11,427	2,294	9,133
Uninsured	44,568	1,563	13,707

*Subsidized Catamount Health only, does not include Catamount Direct

IMPORTANT DATES: INDIVIDUAL ENROLLMENT & BILLING



October 1, 2013

Open enrollment for 2014 plan year begins. Invoices are issued starting in November and enrollment is finalized when applicant submits payment.

December 15, 2013

Last date for individuals to select a QHP for Jan. 1 coverage effective date (with payment received by Dec. 31).

March 31, 2014

End of individual open enrollment*

*Individuals can enroll after open enrollment if they have a qualifying event

IMPORTANT REMINDERS: INDIVIDUAL BILLING



5th Day of Each Month

Individual invoice date

Last Day of Month

Individual invoice due date

Processing Window

When applying for coverage at the end of a month, please be aware that online payments will process immediately but offline payments will take a few days to mail and process.



Find the plan that's right for you.

Small Businesses and their Employees

ELIGIBLE SMALL BUSINESSES

- Employ 50 or fewer full-time employees on average during the previous calendar year whose:
 - Principal place of business is in Vermont regardless of where employees live; or
 - Out-of-state employers whose workers are principally employed in Vermont.
- If a small business grows beyond 50 full-time employees during 2014, the business is allowed to remain on Vermont Health Connect in 2015.

COUNTING FULL-TIME EMPLOYEES

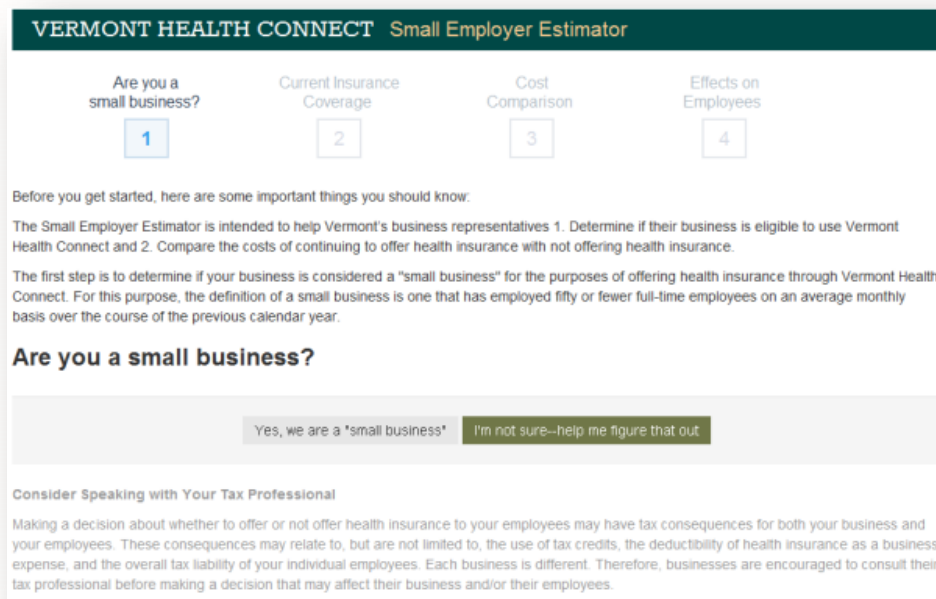
- Work 30 or more hours/week
- All employees of entities under common control
- Does not include: part-time or seasonal employees*, those working abroad, and business owner
- Sole proprietorships: A business must have at least one common law employee to shop for small business coverage on VHC. An employee does not include a sole proprietor or the sole proprietor's spouse.
- How an owner is counted:
 - C Corporation: employee
 - S Corporation: not an employee

*Seasonal employees are employees who work fewer than 120 days during the year.



EMPLOYER DECISIONS

- The decision to offer health insurance varies from business to business
- Vermont Health Connect has resources available to help businesses who are considering whether to offer coverage



VERMONT HEALTH CONNECT Small Employer Estimator

Are you a small business? **1** Current Insurance Coverage **2** Cost Comparison **3** Effects on Employees **4**

Before you get started, here are some important things you should know:

The Small Employer Estimator is intended to help Vermont's business representatives 1. Determine if their business is eligible to use Vermont Health Connect and 2. Compare the costs of continuing to offer health insurance with not offering health insurance.

The first step is to determine if your business is considered a "small business" for the purposes of offering health insurance through Vermont Health Connect. For this purpose, the definition of a small business is one that has employed fifty or fewer full-time employees on an average monthly basis over the course of the previous calendar year.

Are you a small business?

Consider Speaking with Your Tax Professional

Making a decision about whether to offer or not offer health insurance to your employees may have tax consequences for both your business and your employees. These consequences may relate to, but are not limited to, the use of tax credits, the deductibility of health insurance as a business expense, and the overall tax liability of your individual employees. Each business is different. Therefore, businesses are encouraged to consult their tax professional before making a decision that may affect their business and/or their employees.



SMALL BUSINESS: PLAN SELECTION

- Employer will have the option of BCBS Menu, MVP Menu, or Full Menu.
- Employer sets contribution amount, employee chooses plan.
- Whichever menu is selected, businesses receive one bill.

Example: MVP Menu

	MVP Plans
Platinum	
Gold	
Silver	
Bronze	

Example: BCBS Menu

	BCBS Plans
Platinum	
Gold	
Silver	
Bronze	

Example: Full Menu

	MVP Plans	BCBS Plans
Platinum		
Gold		
Silver		
Bronze		

PAYMENT OPTIONS

- ACH (electronic check) – no fee
- Debit and Credit
 - 2.5% surcharge for individuals
 - 4% surcharge for businesses
 - Surcharge figures will be re-evaluated every 6 months
- Paper check – no fee, but processing time is necessary, so enroll early to allow for this
- Payment for January coverage due in December, can be made as early as November



Find the plan that's right for you.

Additional Support

HELPING VERMONTERS GET READY



Online

VermontHealthConnect.gov



By Phone

Customer Support Center now
live



In-Person

Navigator or Broker

HELPING VERMONTERS GET READY: ONLINE RESOURCES



Online
VermontHealthConnect.gov

- Answer questions, use interactive tools, find events, and learn more at www.vermonthealthconnect.gov
- Get updates on Facebook (Vermont Health Connect), @VTHealthConnect (Twitter), and through email newsletter
- Watch educational videos on YouTube channel (VTHealthConnect)

HELPING VERMONTERS GET READY: CALL CENTER



By Phone
Customer Support Center
1-855-899-9600
(toll-free)

- Vermonters-based call center provides assistance to individuals, small business owners and families
- Address issues in real time, open 8am-8pm weekdays and 8am-1pm on Saturdays
- Answer questions and guide consumers through the enrollment process
- Small business hotline – 1-855-499-9800 (toll-free)

HELPING VERMONTERS GET READY: NAVIGATORS

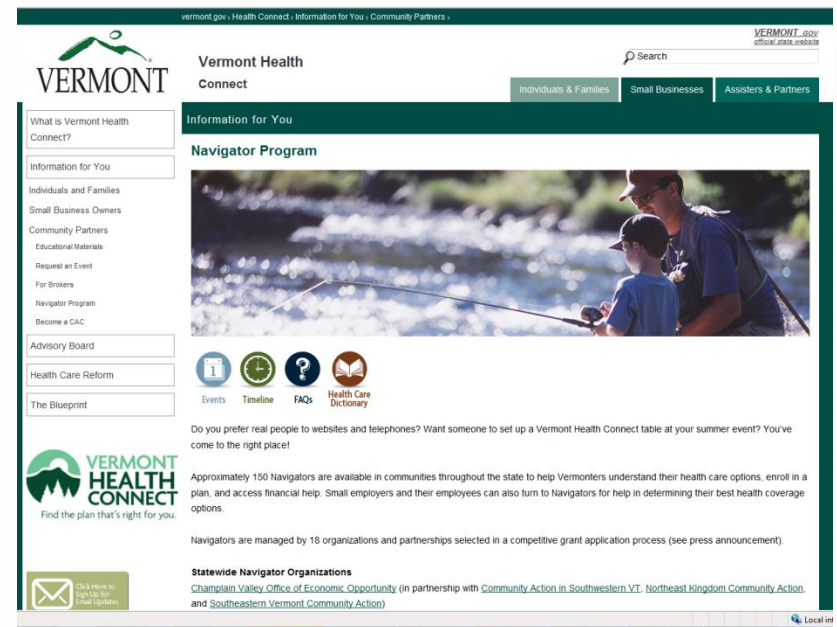


In-Person
Navigator or Broker

- Navigators are educating and supporting individuals and small businesses across the state.
- 18 Navigator organizations + Blueprint for Health teams
- Many are partnerships and/or include multiple sites.
- Trained and certified to provide direct assistance to individuals, families and small businesses.

HELPING VERMONTERS GET READY

- Full list of Brokers, Navigators, and CACs coming October 1.
- Navigator Organization links and contact info available on VermontHealthConnect.gov now





Find the plan that's right for you.

Partnerships

NEXT STEPS

- Vermont Health Connect will be open for enrollment on October 1.
- Our focus is helping Vermonters get ready for October. Here's how:
 - Plan information including rates posted for Vermonters.
 - Navigators on the ground educating Vermonters and beginning to provide in-person enrollment support.
 - Small businesses events (webinar and in-person) and tools for owners and employees to get support to make health coverage decisions before October.

OUTREACH & EDUCATION

- August 29, launched the paid media campaign to enhance existing outreach
- Participated in close to 200 forums, webinars, events, and private presentations
- There are now 200+ Navigators on the ground
- Small business outreach is ramping up through one-on-one support events in every county and weekly webinars
- Partnerships with Comcast, NEA, tax practitioners, pharmacies, and more



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CONTACT US

EMAIL

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WEBSITE

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